

COMBINING AND COMBINED FINANCIAL STATEMENTS







REPORT OF INDEPENDENT AUDITORS

The Boards of Directors Cross Catholic Outreach, Inc. Cross International, Inc. Pompano Beach, Florida

We have audited the accompanying combining and combined financial statements of Cross Catholic Outreach, Inc. and Cross International, Inc. (collectively "the Ministries"), which comprise the combining and combined statement of financial position as of December 31, 2014, and the related individual and combined statements of activities, combining and combined statements of cash flows, and individual statements of functional expenses for the year then ended, and the related notes to the combining and combined financial statements.

Management's Responsibility for the Combining and Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combining and combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combining and combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combining and combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combining and combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combining and combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combining and combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Ministries' preparation and fair presentation of the combining and combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Ministries' internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combining and combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combining and combined financial statements referred to above present fairly, in all material respects, the combining and combined financial position of Cross Catholic Outreach, Inc. and Cross International, Inc. as of December 31, 2014, the individual and combined changes in their net assets, and their combining and combined cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

the Morrison Wales & Lee, P.A.

BATTS MORRISON WALES & LEE, P.A.

Fort Lauderdale, Florida June 26, 2015

BATTS MORRISON WALES & LEE, P.A. • CERTIFIED PUBLIC ACCOUNTANTS

COMBINING AND COMBINED STATEMENT OF FINANCIAL POSITION

December 31, 2014 ASSETS

ASSETS	0	Cross Catholic utreach, Inc.	Inte	Cross ernational, Inc.		Eliminations		Combined Total
	¢	0.026.005	¢	002.000	¢		¢	0.040.774
Cash and cash equivalents	\$	9,036,885	\$	903,889	\$	—	\$	9,940,774
Inventories		_		2,375,908		—		2,375,908
Due from affiliate		3,072,598		—		(3,072,598)		—
Other assets		478,573		572,384		—		1,050,957
Investments restricted to endowment		_		233,000		_		233,000
Property and equipment, net		704,387		75,059				779,446
Total assets	<u>\$</u>	13,292,443	\$	4,160,240	\$	(3,072,598)	\$	14,380,085

LIABILITIES AND NET ASSETS

LIABILITIES				
Accounts payable and accrued expenses	\$ 949,699	\$ 76,450	\$ —	\$ 1,026,149
Due to affiliate		3,072,598	(3,072,598)	
Total liabilities	949,699	3,149,048	(3,072,598)	1,026,149
NET ASSETS				
Unrestricted	12,293,801	778,192	_	13,071,993
Temporarily restricted	48,943	_	_	48,943
Permanently restricted		233,000		233,000
Total net assets	12,342,744	1,011,192		13,353,936
Total liabilities and net assets	\$ 13,292,443	\$ 4,160,240	\$ (3,072,598)	\$ 14,380,085

The Accompanying Notes are an Integral Part of These Combining and Combined Financial Statements

CROSS CATHOLIC OUTREACH, INC.

STATEMENT OF ACTIVITIES

	Unrestricted		ſemporarily Restricted	manently estricted	Total
PUBLIC SUPPORT AND REVENUE AND NET ASSETS					
RELEASED FROM RESTRICTIONS					
Noncash contributions	\$	220,684,312	\$ —	\$ —	\$ 220,684,312
Cash contributions		14,837,374	11,979,722	—	26,817,096
Other revenue		147,975	—	—	147,975
Net assets released from time and use restrictions		11,930,779	 (11,930,779)	 	
Total public support and revenue and					
net assets released from restrictions		247,600,440	 48,943	 	 247,649,383
EXPENSES					
Program		234,205,986	_	_	234,205,986
Management and general		6,128,709	_	_	6,128,709
Fundraising		5,516,550	 	 	 5,516,550
Total expenses		245,851,245	 	 	 245,851,245
CHANGE IN NET ASSETS		1,749,195	48,943	_	1,798,138
NET ASSETS - Beginning of year		10,544,606	 	 	 10,544,606
NET ASSETS - End of year	\$	12,293,801	\$ 48,943	\$ 	\$ 12,342,744

CROSS INTERNATIONAL, INC.

STATEMENT OF ACTIVITIES

	Unrestricted		emporarily Restricted	ermanently Restricted	Total
PUBLIC SUPPORT AND REVENUE AND NET ASSETS					
RELEASED FROM RESTRICTIONS					
Noncash contributions	\$	85,501,659	\$ _	\$ _	\$ 85,501,659
Cash contributions		1,209,621	5,019,867	_	6,229,488
Other revenue		148,915	_	_	148,915
Net assets released from time and use restrictions		5,091,796	 (5,091,796)	 	
Total public support and revenue and					
net assets released from restrictions		91,951,991	 (71,929)	 	 91,880,062
EXPENSES					
Program		88,727,028	_	_	88,727,028
Management and general		1,258,169	_		1,258,169
Fundraising		1,997,681	 	 	 1,997,681
Total expenses		91,982,878	 	 	 91,982,878
CHANGE IN NET ASSETS		(30,887)	(71,929)	_	(102,816)
NET ASSETS - Beginning of year		809,079	 71,929	 233,000	 1,114,008
NET ASSETS - End of year	\$	778,192	\$ 	\$ 233,000	\$ 1,011,192

COMBINED STATEMENT OF ACTIVITIES For The Year Ended December 31, 2014

	Temporarily Unrestricted Restricted		Permanently Restricted	Total
PUBLIC SUPPORT AND REVENUE AND NET ASSETS				
RELEASED FROM RESTRICTIONS				
Noncash contributions	\$ 306,185,971	\$ —	\$ —	\$ 306,185,971
Cash contributions	16,046,995	16,999,589	_	33,046,584
Other revenue	296,890	_	_	296,890
Net assets released from time and use restrictions	17,022,575	(17,022,575)		
Total public support and revenue and				
net assets released from restrictions	339,552,431	(22,986)		339,529,445
EXPENSES				
Program	322,933,014	_	_	322,933,014
Management and general	7,386,878	_	_	7,386,878
Fundraising	7,514,231			7,514,231
Total expenses	337,834,123			337,834,123
CHANGE IN NET ASSETS	1,718,308	(22,986)	_	1,695,322
NET ASSETS - Beginning of year	11,353,685	71,929	233,000	11,658,614
NET ASSETS - End of year	<u>\$ 13,071,993</u>	\$ 48,943	<u>\$ 233,000</u>	<u>\$ 13,353,936</u>

COMBINING AND COMBINED STATEMENT OF CASH FLOWS

	0	Cross Catholic Dutreach, Inc.	Inte	Cross rnational, Inc.		Combined Total
OPERATING CASH FLOWS Cash received from contributors	\$	26.017.006	¢	(220 400	¢	22.046 504
Cash received from contributors	\$	26,817,096 147,975	\$	6,229,488 148,915	\$	33,046,584 296,890
Cash paid for operating activities and costs		(24,893,697)		(7,033,319)		(31,927,016)
Cash paid for operating activities and costs		(24,0)3,0)7		(7,033,317)		(31,727,010)
Net operating cash flows		2,071,374		(654,916)		1,416,458
INVESTING CASH FLOWS						
Purchases of and improvements to property and						
equipment		(355,344)		_		(355,344)
Net investing cash flows		(355,344)				(355,344)
NET CHANGE IN CASH AND CASH EQUIVALENTS		1,716,030		(654,916)		1,061,114
CASH AND CASH EQUIVALENTS - Beginning of year		7,320,855		1,558,805		8,879,660
CASH AND CASH EQUIVALENTS - End of year	\$	9,036,885	\$	903,889	\$	9,940,774
RECONCILIATION OF CHANGE IN NET ASSETS TO						
NET OPERATING CASH FLOWS						
Change in net assets	\$	1,798,138	\$	(102,816)	\$	1,695,322
Adjustments to reconcile change in net assets to net						
operating cash flows						
Depreciation		78,151		20,776		98,927
Change in inventories		_		(19,650)		(19,650)
Change in other assets		(318,576)		(215,827)		(534,403)
Change in due to/due from affiliate		350,000		(350,000)		
Change in accounts payable and accrued expenses		163,661		12,601		176,262
Net operating cash flows	<u>\$</u>	2,071,374	<u>\$</u>	(654,916)	<u>\$</u>	1,416,458

CROSS CATHOLIC OUTREACH, INC.

STATEMENT OF FUNCTIONAL EXPENSES

		Prog	gram					
	Medical, Food, and Other Assistance	Project Development	Missions Education	Total Program	Management and General	Fundraising	Total Supporting	Total Expenses
Salaries Employee benefits Payroll taxes	\$ 448,240 115,068 	\$ 593,185 82,863 39,919	\$ 2,077,680 236,433 58,037	\$ 3,119,105 434,364 134,119	\$ 2,545,896 843,425 205,601	\$ 1,253,814 318,802 	\$ 3,799,710 1,162,227 293,441	\$ 6,918,815 1,596,591 427,560
Total personnel-related expenses	599,471	715,967	2,372,150	3,687,588	3,594,922	1,660,456	5,255,378	8,942,966
Goods distributed	220,684,312	_	_	220,684,312	_	_	_	220,684,312
Grants	_	6,939,218	_	6,939,218	—	_	—	6,939,218
Printing	_	_	261,390	261,390	5,223	1,511,313	1,516,536	1,777,926
Postage	1,114	198	59,270	60,582	235,397	1,139,405	1,374,802	1,435,384
Shipping expenses	1,148,466	_	13,561	1,162,027	916	1,051	1,967	1,163,994
Other expenses	4,900	202,687	59,629	267,216	556,605	283,117	839,722	1,106,938
Travel	61,883	102,775	573,412	738,070	76,089	242,353	318,442	1,056,512
Occupancy	161,178	—	156	161,334	562,706	16,565	579,271	740,605
Data processing	_	_	_	—	506,058	180,902	686,960	686,960
Contractors and consultants	87,210	55,866	19,280	162,356	85,179	112,114	197,293	359,649
Advertising and solicitation	_	_	13,833	13,833	1,456	321,220	322,676	336,509
Professional services	_	_	_	_	294,939	12,254	307,193	307,193
Merchant processing and bank fees	—	_	—	—	209,219	—	209,219	209,219
Product acquisition fees	56,860	—	—	56,860	—	24,600	24,600	81,460
Airtime			11,200	11,200		11,200	11,200	22,400
Total	<u>\$ 222,805,394</u>	<u>\$ 8,016,711</u>	<u>\$ 3,383,881</u>	<u>\$ 234,205,986</u>	\$ 6,128,709	<u>\$ 5,516,550</u>	<u>\$ 11,645,259</u>	\$ 245,851,245

CROSS INTERNATIONAL, INC.

STATEMENT OF FUNCTIONAL EXPENSES

	Program															
	Medical and O Assist	ther		Project velopment		Missions Education	Tot	al Program		anagement 1d General	F	undraising	Tota	l Supporting	Tot	al Expenses
Salaries Employee benefits		88,673 23,523	\$	139,215 41,317	\$	179,968 19,344	\$	407,856 84,184	\$	475,253 154,862	\$	335,766 61,704	\$	811,019 216,566	\$	1,218,875 300,750
Payroll taxes		7,227		10,722		14,419		32,368		37,441		27,198		64,639		97,007
Total personnel-related expenses	1	19,423		191,254		213,731		524,408		667,556		424,668		1,092,224		1,616,632
Goods distributed	85,4	82,009		_		_		85,482,009		_		_		_		85,482,009
Airtime		_		_		778,934		778,934		_		811,288		811,288		1,590,222
Grants		_		1,410,371		_		1,410,371		_		_		_		1,410,371
Shipping expenses	4	00,773		_		_		400,773		5		_		5		400,778
Printing		_		—		8,394		8,394		1,753		265,920		267,673		276,067
Postage		234		25		1,081		1,340		47,688		200,984		248,672		250,012
Other expenses		1,995		2,138		90		4,223		147,178		46,949		194,127		198,350
Data processing		—		—		—		—		151,572		37,418		188,990		188,990
Travel		7,743		116		60,033		67,892		18,034		93,227		111,261		179,153
Occupancy		10,011		_		_		10,011		91,220		_		91,220		101,231
Merchant processing and bank fees		—		—		—		—		87,542		_		87,542		87,542
Contractors and consultants		9,461		23,572		—		33,033		18,666		26,788		45,454		78,487
Advertising and solicitation		—		—		—		—		83		78,284		78,367		78,367
Professional services		—		—		36		36		26,872		2,983		29,855		29,891
Product acquisition fees		5,604						5,604				9,172		9,172		14,776
Total	<u>\$ 86,03</u>	37,253	\$	1,627,476	\$	1,062,299	<u>\$</u> 8	38,727,028	\$	1,258,169	\$	1,997,681	\$	3,255,850	\$	91,982,878

CROSS CATHOLIC OUTREACH, INC. CROSS INTERNATIONAL, INC. NOTES TO COMBINING AND COMBINED FINANCIAL STATEMENTS December 31, 2014

NOTE A – NATURE OF ACTIVITIES

Cross International, Inc. ("CI") and Cross Catholic Outreach, Inc. ("CCO") form The Cross International Alliance ("the Alliance") and were established in 2001 as Florida not-for-profit corporations for the purpose of helping Christian churches worldwide better serve the poor. Protestant and Catholic churches located in Africa, the Caribbean, Latin America, and Southeast Asia are key beneficiaries. These ministries have dreams of helping the poor in their communities, but they lack the resources or funds needed to realize their goals. CI and CCO were created to empower these ministries by funding water and housing projects, providing food to feeding centers, medicines to clinics, educational materials to schools, and other specific commodities to outreaches of various kinds. CI and CCO also assist with operating expenses, including providing funding for teachers to schools and local crews for building construction. In this way, CI and CCO make effective use of existing infrastructure, better utilizing the buildings and staff already in place overseas.

The accompanying combining and combined financial statements include the accounts of CI and CCO, which operate under common management.

CI is an accredited member of the Evangelical Council for Financial Accountability, a national accrediting organization with standards in the areas of financial accountability, transparency, fundraising, and board governance. CCO is a member of both the International Catholic Stewardship Council and the National Catholic Development Conference. The mission of the International Catholic Stewardship Council is to foster an environment in which stewardship is understood, accepted, and practiced throughout the Catholic church. The National Catholic Development Conference is an association of charitable religious fundraisers and works for and with its member organizations in the context of fundraising as a ministry.

Collectively, CI and CCO will be referred to as "the Ministries" in the notes that follow.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Restricted and unrestricted revenue and support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the individual and combined statements of activities as "net assets released from time and use restrictions." Contributions of noncash assets are recorded at estimated fair value on the date of the gift.

Cash and cash equivalents

The Ministries consider investment instruments purchased or donated with original maturities of three months or less to be cash and cash equivalents.

Inventories

Inventories consist of humanitarian relief goods which were not yet distributed to beneficiaries as of December 31, 2014. Inventories are recorded at estimated fair value on the date of the gift.

Investments restricted to endowment

Investments restricted to endowment held by CI consist of amounts invested in a mutual fund, carried at estimated fair value, distributions from which are required to be used for food and medicinal aid.

NOTES TO COMBINING AND COMBINED FINANCIAL STATEMENTS

December 31, 2014

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and equipment

Property and equipment are stated at cost, if purchased, or estimated fair value on the date of donation, if donated. Depreciation is computed using either the straight-line method or accelerated methods over the estimated useful lives of the respective assets.

Temporarily restricted net assets

Temporarily restricted net assets consist primarily of amounts held by the Ministries for use toward specific projects. The Ministries satisfy certain use restrictions by distributing donated gifts in-kind. However, the Ministries strive to use at least 50% of restricted cash gifts in carrying out the related project.

Income taxes

The Ministries are exempt from federal income tax as organizations described in Section 501(c)(3) of the Internal Revenue Code and from state income tax pursuant to Florida law. The Ministries are further classified as public charities and not private foundations for federal tax purposes. The Ministries have not incurred unrelated business income taxes. As a result, no income tax provision or liability has been provided for in the accompanying combining and combined financial statements. The Ministries have not taken any material uncertain tax positions for which the associated tax benefits may not be recognized under accounting principles generally accepted in the United States of America. Federal and state tax authorities may generally examine the Ministries' income tax positions or (if applicable) returns for periods of approximately three to six years.

Use of estimates

Management uses estimates and assumptions in preparing the combining and combined financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and reported revenues and expenses. Significant estimates used in preparing these combining and combined financial statements include those used in determining the useful lives of property and equipment and the estimated fair value of noncash contributions. Actual results could differ from the estimates.

Subsequent events

The Ministries have evaluated for possible financial reporting and disclosure subsequent events through June 26, 2015, the date as of which the combining and combined financial statements were available to be issued.

NOTE C – CONCENTRATIONS

The Ministries maintain their cash and cash equivalents in deposit accounts which may not be federally insured, may exceed federally insured limits, or may be insured by an entity other than an agency of the federal government. The Ministries have not experienced any losses in such accounts, and believe they are not exposed to any significant credit risk related to cash and cash equivalents.

During 2014, approximately 97% of noncash contribution revenue for CCO and CI was sourced from each Ministry's three largest donors.

NOTES TO COMBINING AND COMBINED FINANCIAL STATEMENTS

December 31, 2014

NOTE D – DUE FROM AND DUE TO AFFILIATE

As of December 31, 2014, CCO's financial statements included an asset ("due from affiliate") and CI's financial statements included a liability ("due to affiliate") of \$3,072,598 for amounts owed by CI to CCO due to prior year deficits incurred by CI which were funded by CCO. CI plans to repay CCO as positive cash flows permit. During 2014, CI repaid \$350,000 of the amount owed to CCO.

NOTE E – PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

Category	<u> </u>	CI
Leasehold improvements Furniture and equipment	\$ 95,770 1,092,618	\$ 83,605 <u>231,310</u>
Total property and equipment	1,188,388	314,915
Less: Accumulated depreciation	(484,001)	<u>(239,856</u>)
Net property and equipment	<u>\$ 704,387</u>	<u>\$ </u>

Depreciation expense was \$78,151 for CCO and \$20,776 for CI for 2014.

NOTE F – RESTRICTIONS ON NET ASSETS

Temporarily restricted net asset activity during 2014 for CCO was as follows:

		Balance January 1	<u> </u>	ontributions_		Releases		Balance cember 31_
Food, water, and medicinal aid Aid to orphans and vulnerable	\$	_	\$	3,997,254	\$	(3,948,311)	\$	48,943
children		—		773,267		(773,267)		—
Disaster, educational, and other aid	•			5,323,065		(5,323,065)		_
Housing-related aid				1,886,136		(1,886,136)		
Total	<u>\$</u>		<u>\$</u>	11,979,722	<u>\$</u>	<u>(11,930,779</u>)	<u>\$</u>	48,943

NOTES TO COMBINING AND COMBINED FINANCIAL STATEMENTS

December 31, 2014

NOTE F - RESTRICTIONS ON NET ASSETS (Continued)

Temporarily restricted net asset activity during 2014 for CI was as follows:

		Balance January 1	<u> </u>	ntributions_	 Releases	<u> </u>	Balance ecember 31
Disaster, educational, and other aid Food, water, and medicinal aid Housing-related aid Aid to orphans and vulnerable	\$	26,690 26,573 13,367	\$	2,699,377 492,939 112,175	\$ (2,726,067) (519,512) (125,542)	\$	
children		5,299		1,715,376	 (1,720,675)		
Total	<u>\$</u>	71,929	<u>\$</u>	5,019,867	\$ <u>(5,091,796</u>)	<u>\$</u>	

Permanently restricted net assets consist of an endowment held by CI, distributions from which are restricted for food and medicinal aid.

NOTE G – NONCASH CONTRIBUTIONS

The Ministries receive donations of food, water, medicine, and other supplies for use in relieving suffering and poverty throughout the world. Noncash contributions are recognized as revenue at their estimated fair value on the date the gifts are received and are recognized as expenses when the related gifts are distributed to the end user or the date upon which the Ministries no longer exercise practical control over the gifts. Pharmaceutical noncash contributions are generally valued using "wholesale acquisition cost" when available or 80% of the "average wholesale price" according to the Red Book, a well-known industry pricing guide. Non-pharmaceutical noncash contributions, such as clothing, building supplies, food, and water, are generally valued at 65% of the retail price for new items and 25% of the retail price for used items. The Ministries consider the valuation practices used for noncash contributions to be consistent with industry standards.

NOTE H – RETIREMENT PLAN

CI has adopted a 401(k) Profit Sharing Plan ("the Plan") for the benefit of the Ministries' employees. All employees meeting the Plan's eligibility requirements may participate in the Plan. The Ministries contributed approximately \$108,000 to the Plan during 2014.

NOTE I – FUNDRAISING ACTIVITIES

During 2014, CI incurred joint costs in the amount of \$1,590,222 for informational activities which included fundraising appeals in connection with CI's exempt purposes. Of those costs, \$811,288 was allocated to fundraising expense and \$778,934 was allocated to missions education expense.

NOTES TO COMBINING AND COMBINED FINANCIAL STATEMENTS

December 31, 2014

NOTE J - OPERATING LEASES

The Ministries lease building space and equipment under operating lease agreements. Total rent expense for all operating leases for 2014 (including common area charges and short-term rentals) amounted to approximately \$613,000 for CCO and \$103,000 for CI.

Future minimum rental payments under noncancellable operating leases are approximately as follows:

Year Ending <u>December 31.</u>	
2015 2016 2017 2018	\$ 619,000 581,000 107,000 23,000
Total	<u>\$ 1,330,000</u>